Course Description and Objectives

The course is about the internal workings of a market economy, including price determination and resource allocation in both competitive and monopolistic situations. Upon successful completion of this course, the student should be able to demonstrate a clear understanding of how market prices are determined for both outputs and inputs, how consumers form their demand decisions, how the firm's production costs are determined, and the roles played by market structures. In particular, the student should be able to calculate equilibrium price and quantity, to calculate and use various elasticity measures, to decompose consumer response to a price change into income and substitution effects, to predict the effect of changes in input prices and technology on production costs, and to identify profit-maximizing output, input and price levels for firms operating under various market structures.

Prerequisites

ECO 232

Text and Other Materials


Grading

Your course grade will be computed as follows:

<table>
<thead>
<tr>
<th>Component</th>
<th>Percentage</th>
</tr>
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<tbody>
<tr>
<td>Three Exams (20% each)</td>
<td>60%</td>
</tr>
<tr>
<td>Homework Problem Sets</td>
<td>20%</td>
</tr>
<tr>
<td>In-class Assignments</td>
<td>20%</td>
</tr>
<tr>
<td>Total</td>
<td>100%</td>
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and letter grades will be assigned according to the following scale:

90%-100% A; 80% - 89% B; 70% - 79% C; 60% - 69% D; < 60% F.

Your overall course average will be rounded up to the nearest integer, but no other curving will be done. Exams will consist of a take-home part and an in-class part. The in-class portion will be held in class on pre-determined dates (see schedule below); the take-home portion will be due on that day at the beginning of class. The dates will not be changed under any circumstances short of a natural disaster, an act of God, or the University canceling classes that day. For five bonus points on the first exam, email me a funny economics-related meme; do not discuss this with others in class. Homework Problem Sets will be assigned (posted on D2L) and due the following class period. In-class assignments are group exercises (details will be provided in class).
**House Rules**

1. Silence your phone!
2. No reading, sleeping, tweeting, snapchatting, ’gramming, Tik Tok-ing or Fortnite-ing in class!
3. No loud food (e.g., crunchy stuff) during class!
4. Ask questions, even the ones you think are dumb. Do it when you have them; don’t wait until the end of the term to figure out an issue addressed weeks before.
5. In-class assignments cannot be made up. There will be ten and eight will count, so you can miss two without penalty. This means that if you are absent from class, even with good reason such as documented illness or a University-sponsored activity, you may miss an assignment. It is your responsibility to find out what you missed.
6. Do not ask me what your current grade in the class is or how to calculate it. You’re in an upper-level economics course; you should be able to calculate a weighted average.
7. This is not a class in which you can succeed without attending regularly or doing work outside of class. So, show up, be on time, participate, and put effort into your work.

**Class Schedule**

Below is a (very) tentative course schedule. The major topics are in **bold**; reading assignments are in parentheses after each subtopic. The designation **BW** means “Bernheim and Whinston,” our main text for this course.

**Part 1: The Basics (Weeks 1 and 2)**

- **Introduction**
  - What is Microeconomics all about? (**BW** Ch. 1)
- **Markets at work**
  - Supply and Demand, Elasticities Review (**BW** Ch. 2)

**Part 2: How individuals make consumption decisions (Weeks 3–5)**

- **Consumer Theory**
  - Consumer Preferences and Utility (**BW** Ch. 4)
  - Budget Constraints, Optimal Choice, and Demand (**BW** Ch. 5)
  - Effects of Price Changes; The Labor/Leisure Choice (**BW** Ch. 6)

  *EXAM 1 – 2/6/2020*

**Part 3: How firms make production/supply decisions (Weeks 6–9)**

- **Producer Theory**
  - Production Functions: Substitutability of Inputs; Returns to Scale (**BW** Ch. 7)
  - Short- and Long-run Cost Functions; Economies of Scale and Scope (**BW** Ch. 8)

**Part 4: How firms operate in various markets (Weeks 10–15)**

- **Competitive Markets**
  - Competitive Markets (Price-taking Firms) (**BW** Sec. 9.1-9.4)
  - Short- and Long-run Equilibrium (**BW** Ch. 14)
  - Efficiency: Consumer and Producer Surplus
  - Market Interventions: Taxes and Subsidies; Price Controls; Tariffs and Quotas (**BW** Ch. 15)
EXAM 2 – 3/19/2020

Market Failure – Imperfect Competition
  Monopoly and Monopsony; Price Discrimination (BW Ch. 17-18)
  Monopolistic Competition (BW Sec. 19.6)
  Oligopoly – Traditional Models (BW Ch. 19)
  Oligopoly – Interdependence and Strategy (BW Ch. 12)

Part 5: Other advanced topics (if time allows)

Other Forms of Market Failure
  Externalities and Public Goods

Role of Government in Economics and Business
  The Case for Regulation (BW Sec. 17.6)
  Antitrust Policy (BW Sec. 19.8)

Finals Week (5/4 – 5/8)

EXAM 3 – 5/5/2020, 1:30-4:00

Rusche College of Business
Syllabus Addendum

Program Learning Outcomes:

Program learning outcomes define the knowledge, skills, and abilities students are expected to demonstrate upon completion of an academic program. These learning outcomes are regularly assessed to determine student learning and to evaluate overall program effectiveness. You may access the program learning outcomes for your major and particular courses at http://www.sfasu.edu/cob/grad-plo.asp.

General Student Policies:

Academic Integrity (4.1)

Academic integrity is a responsibility of all university faculty and students. Faculty members promote academic integrity in multiple ways including instruction on the components of academic honesty, as well as abiding by university policy on penalties for cheating and plagiarism.

Definition of Academic Dishonesty:

Academic dishonesty includes both cheating and plagiarism. Cheating includes but is not limited to (1) using or attempting to use unauthorized materials to aid in achieving a better grade on a component of a class; (2) the falsification or invention of any information, including citations, on an assigned exercise; and/or (3) helping or attempting to help another in an act of cheating or plagiarism. Plagiarism is presenting the words or ideas of another person as if they were your own. Examples of plagiarism are (1) submitting an assignment as if it were one's own work when, in fact, it is at least partly the work of another; (2) submitting a work that has been purchased or otherwise obtained from an Internet source or another source; and (3) incorporating the words or ideas of an author into one's paper without giving the author due credit. Please read the complete policy at http://www.sfasu.edu/policies/academic_integrity.asp.
Withheld Grades Semester Grades Policy (5.5)

Ordinarily, at the discretion of the instructor of record and with the approval of the academic chair/director, a grade of WH will be assigned only if the student cannot complete the course work because of unavoidable circumstances. Students must complete the work within one calendar year from the end of the semester in which they receive a WH, or the grade automatically becomes an F. If students register for the same course in future terms the WH will automatically become an F and will be counted as a repeated course for the purpose of computing the grade point average.

Students with Disabilities

To obtain disability related accommodations, alternate formats and/or auxiliary aids, students with disabilities must contact the Office of Disability Services (ODS), Human Services Building, and Room 325, 468-3004 / 468-1004 (TDD) as early as possible in the semester. Once verified, ODS will notify the course instructor and outline the accommodation and/or auxiliary aids to be provided. Failure to request services in a timely manner may delay your accommodations. For additional information, go to http://www.sfasu.edu/disabilityservices/.

Acceptable Student Behavior

Classroom behavior should not interfere with the instructor’s ability to conduct the class or the ability of other students to learn from the instructional program (see the Student Conduct Code, policy 10-4). Unacceptable or disruptive behavior will not be tolerated. Students who disrupt the learning environment may be asked to leave class and may be subject to judicial, academic, or other penalties. This prohibition applies to all instructional forums, including electronic, classroom, labs, discussion groups, field trips, etc. The instructor shall have full discretion over what behavior is appropriate/inappropriate in the classroom. Students who do not attend class regularly or who perform poorly on class projects/exams may be referred to the Early Alert Program. This program provides students with recommendations for resources or other assistance that is available to help SFA students succeed.