Entrepreneurship and Career Management  
MUS 472.007  
(this section created for international exchange students to participate in this graduate seminar)

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School of Music  
Office: M252  
Office Hours: TBA and by appointment.  
Class Meeting:  Tue-Thu 3:30-4:20.  
Location: Music Conference Room

Course Description:  
Two credit hour graduate seminar class exploring strategies for building and maintaining a professional career in classical music. This hands-on class will provide real-world training in things like:

- Establishing and maintaining a professional identity online.  
- How to handle finances and taxes for business purposes.  
- Finding opportunities.  
- Techniques for career building.  
- Getting noticed, and how to create innovative collaborations and events.  
- Being the captain of your own ship.  
- Other topics as appropriate.

Text and Materials:  
The Savvy Musician by David Cutler  
Steal Like an Artist by Austin Kleon  
In addition, there will be a limited number of required readings, some of which will be provided as online resources (text, video, interview, etc.), and others may be purchased.

Grading Policy:  
Students’ grades will be a combination of assigned projects, participation, and preparedness.  
- Graded Projects – 70%  
- Homework and Preparedness – 30%

Students with Disabilities  
To obtain disability related accommodations, alternate formats and/or auxiliary aids, students with disabilities must contact the Office of Disability Services (ODS), Human Services Building, and Room 325, 468-3004 / 468-1004 (TDD) as early as possible in the semester. Once verified, ODS will notify the course instructor and outline the accommodation and/or auxiliary aids to be provided. Failure to request services in a timely manner may delay your accommodations. For additional information, go to http://www.sfasu.edu/disabilityservices/.